



Overview

EMS Technologies, Inc. (NASDAQ: ELMG) is a leading mobile connectivity company, serving the aviation, military and logistics/tracking markets. EMS keeps people and systems connected, wherever they are — on land, at sea, in the air or in space.

- **EMS Defense & Space** -- a leading supplier of antenna systems and beam management for a broad range of military and commercial applications, including mobile network-centric operations, radar for battlefield visibility and commercial aero connectivity. Defense & Space hardware products and systems enable secure and vital RF links in the air, in space, at sea and on the ground.
- **EMS Aviation** -- a leading supplier of connectivity and in-cabin infrastructure equipment for a broad range of commercial and military aircraft. EMS Aviation enables reliable worldwide Internet connectivity and in-flight entertainment, satellite-based messaging and tracking, rugged data management and storage, and data record and replay. The division, comprising the former EMS SATCOM, Formation and Sky Connect business units, is a leader in Inmarsat, Iridium, Ku-band and air-to-ground mobile connectivity solutions, with proven commercial off-the-shelf (COTS) systems.
- **EMS Global Tracking** -- a leader in a leader in global telematics and force tracking solutions, and a pioneer in Search and Rescue technology. These solutions are used around the world to locate, track and communicate with cargo, personnel and fleet assets. The company's global tracking and messaging systems give military and civil organizations the ability to locate and enhance the security of these assets even in the world's most remote and hostile places.
- **LXE** -- a leading manufacturer of rugged vehicle-mounted, handheld and wearable mobile computers. LXE helps companies extend corporate networks to mobile workers in demanding conditions by providing easy-to-use, tough and reliable wireless computers. LXE products are used by organizations worldwide to drive down costs and improve customer satisfaction

History

EMS Technologies was founded in 1968 in Atlanta by technology visionary Dr. John E. Pippin (1928 – 2007), former vice president of Research at Scientific-Atlanta. The Company was one of the first firms to move into Gwinnett's Technology Park. From its earliest days, EMS focused on developing technologies for advanced wireless communications. Staffed by eight employees at its founding, EMS (then called Electromagnetic Sciences) was noted for its technical expertise and entrepreneurial spirit.

In the early 1970s, EMS pioneered the use of ferrite technology in space applications. As its technology base grew, EMS became an important supplier to the U.S. Defense Department, especially in space communications. A major milestone came in 1976 when EMS built the

beam-forming network for the Defense Satellite Communications System (DSCS) satellite. This network provided the electrical steering for the DSCS satellite – the first electronically steerable antenna flown in space. The system ensured secure communication transmissions among U.S. military and country leaders.

EMS was where companies came when they had ‘impossible’ microwave problems to solve. Beginning in the early 1980s, EMS applied its wireless expertise to the world of standard commercial products. In 1983, EMS subsidiary LXE Inc. went public as the first company to use wireless data products in logistics handling, and as such, was the first to take wireless data collection into the warehouse. EMS’s wireless logistics computing business offered wireless data communications solutions for materials handling and other logistics applications, and these wireless products quickly became a major revenue source. In 1993, EMS acquired Ottawa-based CAL Corporation, now the core of its SATCOM division. The division’s market-leading aeronautical antennas, transceivers and networking equipment for high-speed, satellite-based data communications continue to set the industry standard in the avionics market. In 2007, EMS SATCOM’s engineering capabilities were further enhanced with the acquisition of Australia’s D’Space, a pioneer in developing Inmarsat’s BGAN satellite radio protocols.

In 2008, EMS’s growth-through-acquisition strategy included four strategic transactions -- buying Northern Europe’s vehicle mount computing leader, Akerstroms Trux, now part of the LXE business; and three new aero connectivity and tracking businesses: Sky Connect, a leader in Iridium-based tracking and voice systems for general aviation; Formation, a provider of airborne wireless network products that enable in-flight connectivity; and Satamatics, a global Inmarsat satellite machine-to-machine services provider. These investments strengthen EMS’s global leadership in mobile connectivity, continuing a strategy of becoming a more comprehensive solutions provider.

Web site	www.ems-t.com
Stock exchange/trading symbol	NASDAQ: ELMG
Corporate Headquarters	EMS Technologies, Inc. 660 Engineering Drive Norcross, GA 30092
Main Tel:	770-263-9200
Number of Employees	1,285
Revenues	\$360 million (year-end 2009)

Customer Base

In the Defense arena, EMS customers include first and second-tier defense contractors, among them BAE Systems, Boeing, EADS Astrium, Harris, L3, Lockheed Martin, Northrop Grumman Raytheon, and Thales. In addition, EMS serves several government clients worldwide, including U.S. Department of the Air Force, U.S. Department of the Navy, the U.S. Army, Netherlands Air Force, Belgian Air Force, Danish Air Force, Canadian Air Force, and Brazilian Air Force.

Within supply chain and logistics operations, EMS serves some of the largest and most respected companies in the world, including APM Terminals, Hutchison Port Holdings, DHL

Exel Supply Chain, Agility, Caterpillar, Ford Motor Company, Anheuser-Busch InBev, Procter & Gamble, SC Johnson, Unilever and Georgia-Pacific.

Within the aeronautical and land-mobile markets, EMS serves Bombardier, Inc., Dassault Aviation, Gulfstream Aerospace Corp., Honeywell, Boeing, Airbus, LiveTV, Aircell, Thales, Panasonic, Panasonic, Jet Aviation, Wackenhut, Bell Helicopter, Augusta/Westland, Chevron, Sikorsky Aircraft Corp., MedSTAR Transport, Airlift Northwest, Rotorcraft Leasing, Transport Canada, the German Army, the French Maritime Patrol, a variety of global Heads of State and Era Helicopter LLC.

Within the asset tracking and maritime arena, EMS customers include NATO and other government organizations as well as Lockheed Maritime, Omnilink, Marine Instruments, Geoeye, Sky-Fix, GC Net, Tristar and Tesacom.

Management Team

Corporate Staff

Dr. Neil Mackay, President and CEO
Gary Shell, Senior Vice President, CFO and Treasurer
Nils Helle, Vice President, Chief of Staff
Timothy Reis, Vice President and General Counsel
David Sheffield, Vice President, Finance, Chief Accounting Officer
Matthew Carlomagno, Vice President, Chief Human Resources Officer,

Business Unit General Managers:

John Jarrell, Vice President and General Manager, EMS Aviation
Marion Van Fosson, Vice President & General Manager, EMS Defense & Space
Dino Koutrouki, Vice President and General Manager, EMS Global Resource Management

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